

# Søknadens vei fra innlevering til innvilget prosjekt





EUROPEAN COMMISSION  
Directorate-General for Research & Innovation

**Grants Manual - Section on:  
Proposal submission and evaluation**

(sections III.5, III.6, IV.1, IV.2)

Version 1.4  
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## One-stage evaluation

- One deadline per submission (full proposal)
- Individual evaluation (usually in remote)
- Consensus group discussion (usually in Brussels)
- Panel review
- Final ranking

## Two-stage evaluation

- Two deadlines per submission
  - First stage: Short proposal evaluation (2 criteria: excellence and impact)
  - Second stage: Complete proposal evaluation
- Individual evaluation (usually in remote)
- Consensus group discussion (usually in Brussels)
- Panel review
- Final ranking

# Focus on the one-stage ICT LEIT evaluation procedure

Because there are always exceptions to the rules

- FET / SME have no consensus meetings
- Different evaluation criteria
- Limited Evaluation Summary Report information
- Scoring can be different
- Extra requirements
- Executive agencies not always involved
- ....





# Evaluation criteria (RIA/IA)

## Excellence

Extent that proposed work corresponds to the topic description in the work programme

- Clarity and pertinence of the objectives
- Soundness of the concept, and credibility of the proposed methodology
- Extent that proposed work is beyond the state of the art, and demonstrates innovation potential (e.g. ground-breaking objectives, novel concepts and approaches, new products, services or business and organisational models)
- Appropriate consideration of interdisciplinary approaches and , where relevant, use of stakeholder knowledge.

## Impact

- The expected impacts listed in the work programme under the relevant topic
- Any substantial impacts not mentioned in the WP, that would enhance innovation capacity; create new market opportunities, strengthen competitiveness and growth of companies, address issues related to climate change or the environment, or bring other important benefits for society
- Quality of proposed measures to exploit and disseminate project results (including IPR, manage data research where relevant);communicate the project activities to different target audiences (n/a SME Phase 1)

## Implementation

- Quality and effectiveness of the work plan, including extent to which resources assigned in work packages are in line with objectives/deliverables
- Appropriateness of management structures and procedures, including risk and innovation management
- Complementarity of the participants which the consortium as a whole brings together expertise
- Appropriateness of allocation of tasks, ensuring that al participants have a valid role and adequate resources in the project to fulfill that role

# Participant operational capacity

## - part of criterion 3: Quality & Efficiency of Implementation

Based on information to be provided in the proposal:

- Profile description of the persons responsible for the proposed research activities;
- Up to five relevant publications, and/or products, services relevant to the call/topic content;
- Up to five relevant previous projects or activities, connected to the subject of the proposal;
- Any significant (existing) infrastructure or any major items of technical equipment, necessary to perform the proposed work;
- A description of any third parties who will be contributing to the proposed work



# Scoring/thresholds/weights

- The scores range from 0 to 5
- Threshold for each individual criterion: 3
- Total threshold: 10
- For Innovation Actions and SME instrument
  - impact criterion weighted by factor of 1.5
  - impact considered first when overall scores equal
- There are deviations! Found in the call or topic conditions (for example: user groups must be included as partners)





## Scoring (whole and half scores)

0. The proposal **fails to address the criterion or cannot be assessed** due to missing or incomplete information.
1. *Poor*. The criterion is **inadequately addressed**, or there are serious **inherent weaknesses**.
2. *Fair*. The proposal **broadly addresses** the criterion, but there are **significant weaknesses**.
3. *Good*. The proposal **addresses** the criterion **well**, but **a number of shortcomings** are present.
4. *Very Good*. The proposal **addresses** the criterion **very well**, but a small number of shortcomings are present.
5. *Excellent*. The proposal **successfully addresses** all relevant aspects of the criterion. Any **shortcomings are minor**.

## Basic principles of evaluation

- A proposal is evaluated as submitted not on its potential, if certain changes were to be made
  - Shortcomings are identified, but no recommendations made
  - Shortcomings are reflected in a lower score in the criterion
- Proposals with significant weaknesses that prevent the project from achieving its objectives, or with seriously over-estimated resources will not receive above-threshold scores;
- Any proposal with scores above thresholds can be selected as submitted

# Remember! No grant negotiation!

You have to do what you say you are going to do in the time and on budget.

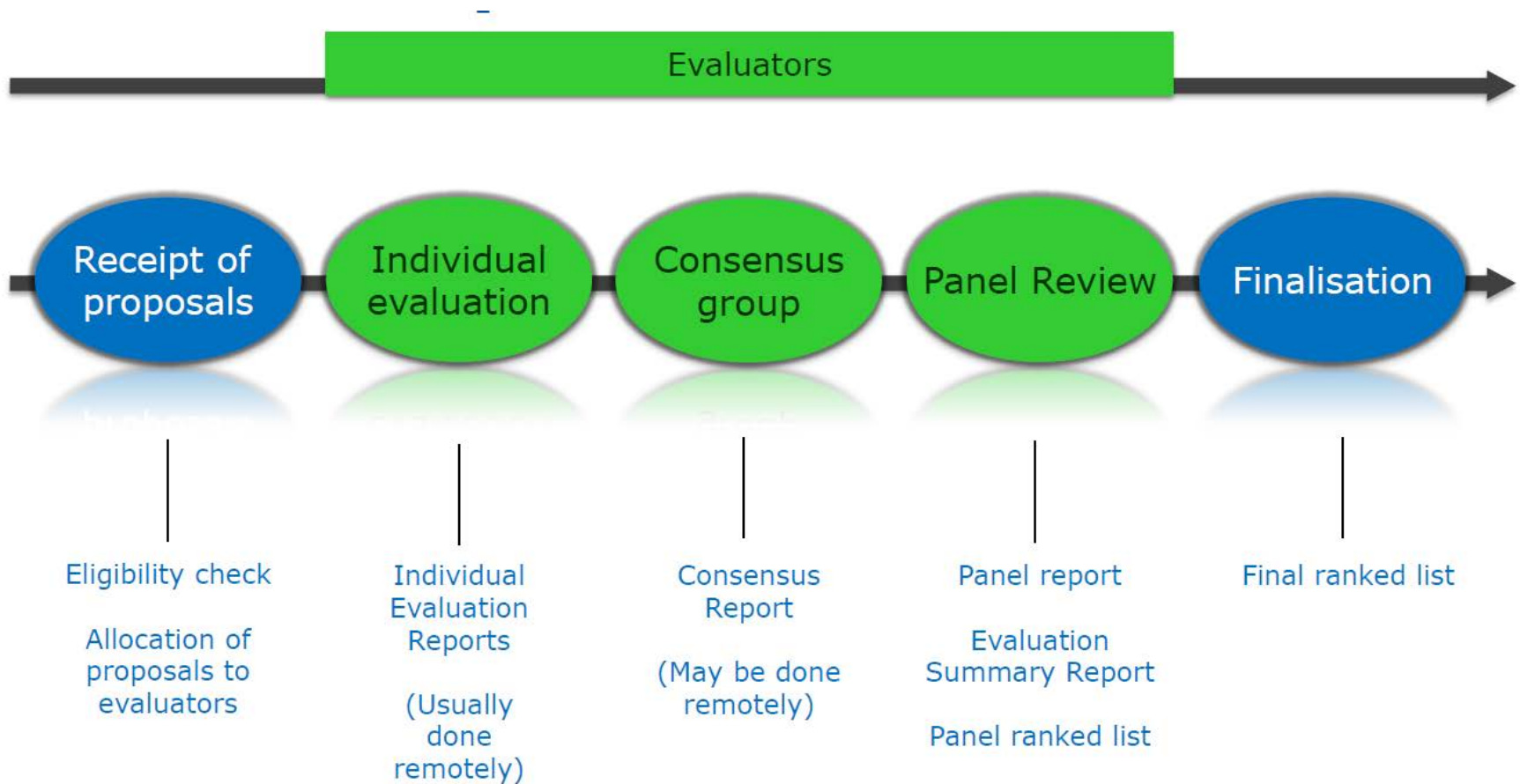


# Preparation for evaluation

- **Evaluation rooms reserved YEARS in advance**
- **Commission scientific officers in charge of topic**
  - Guess the number of applications to be submitted
  - Decide what sort of evaluators they need
    - Business / Generalist
    - Science specialist
    - Application specialist
  - Start looking in database (register as an expert!)
    - 33% have to be new evaluators
    - More women needed
    - Rely on a few they already know
    - English helps
  - Decide on potential evaluators
    - Pool of evaluators available
  - Look at how many proposals, addressing what parts of the work programme
    - On submission date
  - Match evaluators to proposals
- **Executive agency / Commission scientific officers**
  - Sends message early (often several months before due date) asking if potential evaluator is free at time scheduled for evaluation
  - Sends letter to evaluator saying they are selected, crosses fingers
  - Schedules evaluations
  - LOTS of paperwork



# The evaluation procedure



# The instructions

- Remote: Sent electronically for individual evaluations (sometimes web presentation – dead boring)
- In Brussels: Scientific officers goes through:

## Guiding principles

Independent, impartiality, objectivity, accuracy, consistency

## Confidentiality

## Role and responsibilities of the evaluator

On time, via electronic system, do it yourself (don't delegate!)

## Innovation

Trying to get to a common understanding

## Reminder of no negotiation

## Conflicts of interest

## The call topic

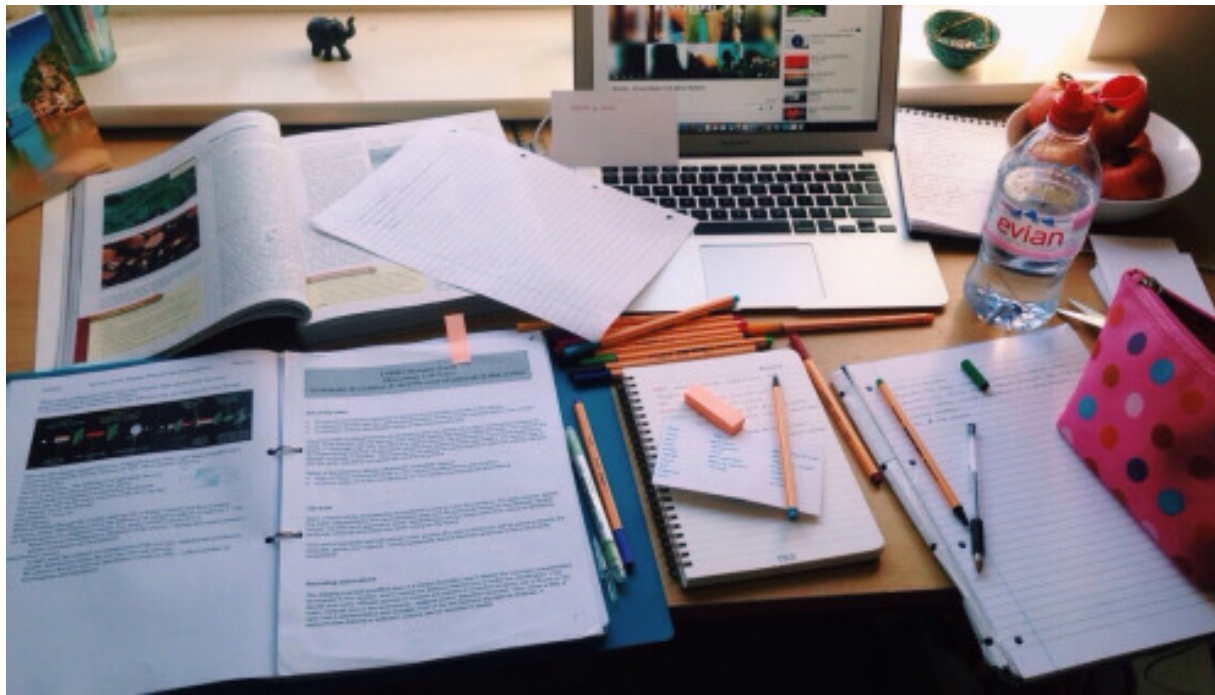
Like the presentations they give at briefings/info days

## Cross-cutting issues

SSH, gender, international cooperation, RRI etc.

## What is on the evaluator's desk?

- The work programme
  - Is the proposal relevant to the call or topic?
- Guidelines from the Commission
- Evaluation criteria
- Lots of coffee
- PC to check references, footnotes, claims, consortium



# Now, what actually happens

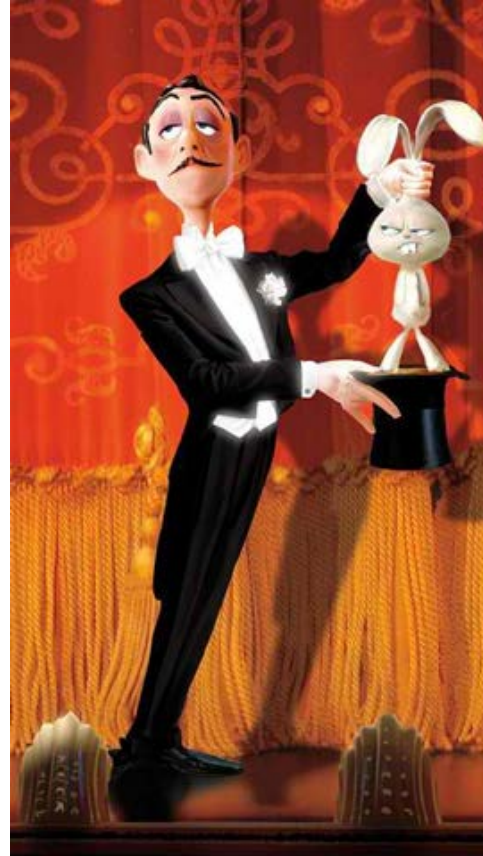


## Individual evaluations

- In your spare time
- By yourself
- Not enough time (ca. 4 hours per proposal including writing report)



# Rapporteur compiles draft evaluation summary report



## Draft evaluation summary reports

- Written in your spare time
- Compiling non-statements from evaluators to form some indication of belief
- Not enough time

# Consensus meeting in Brussels



## Consensus meetings

- 3 evaluators (generally) + EC Scientific Officer + rapporteur (sometimes)
- Research consensus in 1.5 hours (max)
- Write text then decide score
- Not enough time

# The panel meeting



## Panel meeting

- All available or selected evaluators + Head of Unit (usually) + rapporteur
- Cross-reading by evaluators of proposals they did not evaluate (not enough time)
- Exhausting and late in the day, luckily it is straight forward
- Not enough time, often gets somewhat out of control
- Ranked according to score then ...

# 1<sup>st</sup> Ranking of proposals

- In each topic, all above threshold proposals are listed in descending order of overall scores
- Start at the top of the list until the available budget is consumed

EASY PEASY

and  
so the  
adventure  
begins

## Proposals with identical overall scores

1. Proposals that address topics that are not already covered by more highly-ranked proposals
2. The panel then orders them according to:
  - Excellence
  - *Impact or the other way round for IAs and where specified in the Work Programme*
  - Implementation
3. If there are ties (in order)
  - Size of the budget allocated to SMEs
  - Gender balance of personnel carrying out the research and/or innovation activities
4. Still ties? the panel agrees further factors to consider:  
e.g. synergies between projects or contribution to the objectives of the call or of Horizon 2020....

*Then the magic happens*

- You get a letter saying congratulations
- You get a project officer
- You get to sign a contract
- Then you get to panic

